**SAP APO Course Content**

**demand planning:**

* 1.introductions, apo overview
* 2. overview of demand planning concept
* 3. data mart, info-cubes & demand planning
* 4. Planning area and planning books
* 5. macros & notes
* 6. Interactive planning
* 7. statistical toolbox, promotions and life cycle planning
* 8. mass processing and release of plans
* 9. exception processing and alert generation

**supply network planning / (cif) ( hands on training )**

* 1. overview of supply planning concept
* 2. supply planning, interactive supply planning, integration with other scm components
* 3. planning methods: heuristics, optimization & ctm
* 4. deployment
* 5. transport load builder
* 6. releasing supply plans to dp, ppds, ecc
* 7. cif core interface : introduction to architecture of integration
* 8. master data, integration to r/3
* 9. planning in ecc – apo with integration model generation
* 10. initial & change transfers, background jobs
* 11. monitoring & handling cif errors
* 12. comparison & reconciliation

**production planning/detailed scheduling: ( hands on training )**

* 1. overview of ppds, prerequisites, prod. planning with ecc
* 2. master data & transaction data integration with ecc, snp, dp, gatp
* 3. demand management, requirements & sales orders in ppds
* 4. production planning strategies (make-to-order, make-to-stock)
* 5. planning heuristics
* 6. capacity requirements, capacity planning / levelling
* 7. optimizer
* 8. exception processing, alert generation
* 9. free discussions, questions
* 10. consulting practice planning
* 11. further reference sources
* 12. Conclusion