**SAP SD Topics**

* Define Company
* Define Company Code
* Assign Company Code to Company
* Define Sales Organization
* Assign Sales Organization to Company Code
* Define Distribution Channel
* Assign Distribution Channel to Sales Organization
* Define Division
* Assign Division to Sales Organization
* Define Sales Office
* Define Sales Group
* Define Plant
* Define Storage Location
* Define Shipping Point
* Set up Sales area
* Assign Sales Office to Sales area
* Assign Sales Group to Sales Office
* Assign Plant to Company Code
* Assign Sales Organization, Distribution Channel to Plant
* Assign Sales area to Sales document type
* Assign Shipping Point to Plant
* Assign Warehouse to Plant and Storage Location
* Shipping Point Determination
* Define Customer account groups
* Define number ranges
* Assign number ranges to Customer account group
* Define tolerance group for customers
* Create Material Master
* Create Material Stock
* Material Stock Overview
* Create Customer Material Information record
* Pricing procedure Overview
* Define Condition records
* Define Condition tables
* Define access sequence
* Create Condition types
* Define Pricing procedure
* Define Pricing procedure determination
* Sales activities Overview
* Create Inquiry
* Create Quotation
* Create Sales order
* Create Debit memo
* Create credit memo
* Create Delivery
* Post Goods Issue
* Create Return request
* Create Return delivery document
* Free of charge delivery
* Subsequent delivery
* Consignment Fill up
* Consignment issue
* Consignment return
* Consignment Pick up
* Billing Document Types
* Create Invoice
* Rebates
* Sales Document Type
* Item Categories
* Schedule Line Categories
* Availability Check
* Material Inclusion / Exclusion
* Item Proposal
* Invoice Correction
* Define and Assign Blocking reason
* Credit Management
* Tax Determination
* Material Determination
* Copy Control
* Free Goods
* Service Order Process
* Make To Order Process
* Partner Function Configuration
* SAP SD Reports
* Third Party Sales
* Inter Company Selling
* Cross Selling
* Real Time Scenarios
* Live Project